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UNITED STATES DEPARTMENT OF AGRICULTURE AGRICULTURAL MARKETING SERVICE WASHINGTON, D. C.

DISPOSITION AND VALUE OF MILK PRODUCED ON FARMS 1937 AND 1938

The record high milk production on farms in the United States in 1938 was accompanied by record marketings of milk products from farms. As compared with 1937, however, the increase in quantities produced and marketed was not sufficient to offest lower prices received for dairy products and a reduction occurred in the annual value of both the milk produced on farms and the milk products sold by farmers.

Value of milk produced lower in 1938

The value of milk produced on farms in 1938 is estimated at \$1,826,430,000. This includes the value of dairy products sold by farmers estimated at \$1,398,246,000; the value of dairy products consumed in the households on the farms where produced, estimated at \$380,567,000; and the value of whole milk fed to calves and other livestock, estimated at \$47,617,000. The value of milk produced in 1938 was about 187 million dollars less than in 1937, about 90 million dollars short of the value in 1936, and nearly 25 percent below the record high value of 2.4 billion dollars in 1929.

Wisconsin leads in value of milk produced

As shown by the accompanying tables, the leading State in the value of milk produced in 1938 was Wisconsin, where the product was valued in excess of 155 million dollars. New York, with milk worth nearly 150 million dollars, was a close second and Pennsylvania was third with 113 million dollars. Other States ranking in the first 10 on the basis of value of milk produced were, in order; Minnesota, Ohio, Illinois, California, Texas, Iowa and Michigan.

Larger quantities marketed in 1938

Marketings of cream and wholesale milk from farms in 1938 showed rather substantial increases over the quantities sold in 1937. The quantity of milk skimmed on farms and marketed as cream, primarily for making butter, is estimated at 33.6 billion pounds, an increase of 8 percent over the quantity so marketed in 1937. The quantity of milk sold at wholesale, including both market milk and that sold for making cheese, evaporated milk and other products, is estimated at 40.8 billion pounds, an increase of about 4 percent over 1937. Milk and cream retailed by farmars represented 7 billion pounds of milk, a nominal decrease compared with the previous year. Marketings of farm-churned butter, now relatively unimportant, decreased further due to the better markets for milk and cream provided by the continued expansion of commercial manufacturing of dairy products in parts of the South.

Little change in quantity of milk used on farms

Estimates of the quantities of milk used for various purposes on farms in 1938 show about the same total for these uses as in 1937. The quantity used for making butter on the farms, estimated at 10.1 billion pounds, showed a decrease of between 1 and 2 percent. The quantity used as milk or cream in farm households, estimated at 12.7 billion pounds, showed almost no change, while the quantity of milk fed to calves, estimated at 2.9 billion pounds, increased about in proportion to production.

Value of sales in 1938 less than in 1937

The value of all milk products sold from farms in 1938, including milk, cream, and farm butter, is estimated at \$1,398,246,000, a decrease of about 9 percent from value of milk products sold in 1937. Of this total, 705 million dollars, or 50 percent, represented the returns from wholesale milk. Receipts from sales are dairy products included 337 million dollars from milk and cream retailed by 3, 331 million dollars from cream sold as butterfat and 25 million dollars rm butter sold. The 1938 value of each of these individual dairy products

sold was less than in 1937.

Sales of dairy products a fifth of all sales from farm

As the total value of all farm products sold by farmers in the United States in 1938 is estimated at about 7.5 billion dollars, the value of the dairy products sold, estimated at 1.4 billion dollars, was nearly 19 percent of the total. In the States of Vermont and Wisconsin, sales of dairy products in 1938 accounted for more than half of the value of all farm products sold and in New York and Rhode Island for more than 40 percent.

Average returns lower in 1938 and widely variable by States

The returns per unit for milk utilized in all dairy products sold by farmers in the United States averaged \$1.68 per 100 pounds in 1938. As compared with 1937 this represents a reduction of 13 percent. The reductions were most pronounced in the Central and Western regions where the milk and cream leaving the farms were utilized largely for the production of manufactured dairy products.

The value of the products sold per 100 pounds of milk utilized varied rather markedly between States as the result of differences in both the type of milk product marketed and the local prices received for the particular product. The lowest returns per 100 pounds of milk (\$1.06 in 1938) were obtained in the Dakotas where most of the milk is marketed as sour cream for making butter. The highest returns were realized in Florida, New Jersey, southern New England and South Carolina where the quantity of milk produced is so small in relation to population that practically all of it is either retailed directly to consumers or sold for city consumption at relatively high prices.

Valuation of all milk influenced by average returns from products sold

Since the milk used on the farms (including not only that used for fluid consumption but also that used for making butter and feeding) is valued at the same price per 100 pounds as that obtained for milk marketed as whole milk, cream, and farm-made butter, the valuation of the entire production in each State is affected by both the level of local prices for dairy products and by the relative quantities of milk marketed in each form. Other methods of valuing the milk used on the farm might change the ranking of some of the less important dairy States.

Milk by-products, beef and veal also important products of dairy herds

The value of milk produced, shown in accempanying tables, does not include any allowance for the value of skim milk and buttermilk produced on farms as by-products of the sale of cream and the making of butter on farms.

In some States these by-products are rather important. For the country as a whole, skim milk, used largely for feed, valued at 25 cents per 100 pounds, and farm-produced buttermilk, much of which is used in farm households, valued at 1 cent per quart, would add nearly 100 million dollars to farm value of milk produced, or more than 5 percent.

In any comparison of the dairy industry as a whole with other farm enterprises, the value of beef and veal produced by herds kept chiefly for milk production should be considered. In 1938 the value of these products was about 300 million dollars. A little of this production remained on farms as an increased number of cattle but most of it was reflected in sales of milk cows and dairy bulls for slaughter and sales of veal calves. Part of the value of the calves raised or vealed resulted from the feeding of whole tilk, and the value of this milk is included in the estimate value of all milk produced. No milk sucked by calves from either milk cows or cows is included in the estimates of milk production or values.

MILE, HUTTERPAF AND PARM BUTTER PRODUCED, AND MILE USED FOR BACE FURFOSE ON FARMS, BY STATES, 1937

| The color of the | | | Betimate | Estimated production | | | Butterfat | | | | | 71 | | |
|--|------|-------------------------|--|----------------------|--|----------------|---------------------------------|----------------------------|------------------------|---------------------------------------|--------------------------------|---|---------------------------------|-------------------|
| The base | TATE | milk cowe on farmal/ | per m. during | Jear2/ Butterfat | Percentage of butterfat in wilk produced | 201 | in milk produced on farms | Butter made on farms | orsam on rhere prod | Deed for making butter on farms | Thole milk fed to calvas | Milk skimmed or separated for sale of butterfat | Bstailsd by pro- duceral/ | half sold |
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| 1,000 1,50 | 114 | 1,101 | 5,430 | 207.4 | 3.82 | 16.837 | 253 | 70.740 | 1.157 | 991 | 17. | 198 | 1.939 | 12,149 |
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| 1,000 1,00 | | 739 | 050° t | 168 | 4.15 | 2,993 | 124 | 7,100 | 151 | 138 | 78 | 955 | 8 | 1,192 |
| 1,000 1,10 | | 1,080 | 4,550 | 173 | 3.8 | 4.914 | 187 | 12,300 | 266 | 564 | 128 | 1,270 | 101 | 2,285 |
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VALUE OF MILE AND DAIRT PEODUCTS ON FARMS, BY STATES, 1937-38.

| alue of milk produced on farms 4/ | + | - | £ 0 | 72 | - 2 | 0 | - <u>-</u> | X K | 0 | 25 | 27 | 20.5 | 1 0 | 1 2 | 100 | 17.2 | 38 | 20 | 25 | 30 | 0 % | 200 | | 9,9 | 3 8 | 2 | 0 | 54 | 33 | 27 | 200 | 2 5 | 35 | ± 4 | 2 = | 56 | 15,983 13,208 | , _Q | 10 u | 0.100 | 6 | r. i | ಕ ಟ | 2 | 228,900 198,911 |
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| household on | / nearnant | 1930 = | 1,000 dollars | 3,113 | 1,285 | 1,973 | 206 | 9.260 | 1.948 | 13,135 | 73,845, | 13,511 | 10 860 | 5.866 | 8,126 | 52,214 | 8,953 | 11.978 | 1,411 | 3,237 | 6,088 | 51.134 | 551 | 2,960 | 15,314 | 24,718 | 11,624 | 19,809 | 88,786 | 14,100 | 15,206 | 12.818 | 13,347 | 9,056 | 33,842 | 130,533 | 2,393 | 903 | 2,826 | 850 | 1,648 | 156 | 2,719 | 5,215 | 24,02 |
| Value of dai | PACOL STREET | 1951 | 1,000 dollare | 3,145 | 1,328 | 2,035 | 225 | 10.077 | 1.983 | 14,232 | 35,919 | 15,191 | 10,440 | 10.108 | 9,141 | 59,429 | 10,833 | 212,41 | 5,628 | 4,140 | 7,849 | 63.208 | 585 | 3,276 | 16,792 | 25,397 | 12,05 | 19,431 | 92,453 | 17,373 | 18,169 | 14,585 | 15,282 | 9,727 | 38,864 | 149,623 | 2,832 | 1,089 | 3,459 | 966 | 1,880 | 175 | 3,386 | 6,016 | 28, 780 |
| oducts sold s. of milk | 1000 | 17.00 | doilars | 2.36 | 1.85 | 3.28 | 2,96 | 200 | 3, 46 | 2,45 | 2.34 | 1,88 | 1.09 | 1.63 | 1.1 | 1, 12 | 1,21 | 1.36 | 1.06 | 1,06 | 1.15 | 1.20 | 2,48 | 太 | 2.25 | 200 | 3.20 | 2.65 | 2.63 | 1.63 | 1.65 | 1.72 | 1.69 | 2.57 | 1,91 | 1.71 | 1.63 | 1.50 | 1.39 | 2,20 | 1.50 | 1.57 | 1.63 | 2.06 | 1. I. |
| per 100 lb | 277777 | 133/ | dollers | 2.47 | 1.86 | 3.32 | 3.15 | 3,36 | 7. LR | 2.67 | 2,48 | 2.13 | | 1.89 | 1.60 | 1.82 | 1:43 | 1.5 | 1.28 | 1.31 | ∄ t | 1.45 | 2.68 | 2.74 | #1 °C | 200 | 3.23 | æ 2 | 2.79 | 1.96 | 1.98 | 1.96 | 1.93 | 2.78 | 2°08 | 1.99 | 1,89 | 1.80 | 1.69 | 2 56 | 1.73 | 1.75 | 1.90 | 2.35 | 2.03 |
| roducts | Dealo | 1938 J | 1,000 dollars | 12,203 | 23,653 | 23,775 | 3,968 | 20,732 | 28.189 | 97,507 | 352,985 | 69,805 | 40° T | 62.85h | 130,145 | 388,922 | 87,000 | 23,728 | 15.729 | 14,264 | 21,730 | 267, 305 | 2.772 | 17,741 | 16,231 | 35,60 | 6,488 | 10,719 | 84.010 | 17.229 | 15,864 | 1,805 | 9,485 | 6,981 | 45.745 | 136,404 | 7,860 | 3,042 | 10,879 | 2,203 | 100 P | 1,555 | 25,222 | 77.535 | 168,620 |
| Four product | E 000 | 1957 | 1,000 dollare | 12,416 | 23,894 | 23,994 | 4,027 | 20,521 | 27 910 | 104,583 | 370,735 | 77,890 | 47,502 | 70, 60) | 167,451 | 442,635 | 95,330 | 15.152 | 18.167 | 15,785 | 25,084 | 207 104 | 2.845 | 17,932 | 16,319 | 9,996 | 6,268 | 10,058 | 84.029 | 18.907 | 17,075 | 7.574 | 9,982 | 6,731 | 15,033 | 143,955 | 8,924 | 3,429 | 12,376 | 2,889 | 6,580 | 1,680 | 30,282 | 86,71 ⁴ | 193,052 |
| butter | old | 1938 3 | 1,000 dollars | 1,184 | 307 | 11 | 9 | 17 . | 1,201 | 2,100 | 5,579 | 1,392 | 280 | 0/0 | 13 | 3,736 | 188 | 238 | 2118 | 98 | 256 | 2 007 | 170 | 373 | 1,100 | 1 Eli1 | 1,04 | 1,236 | 5.512 | 500 | 1,218 | 989 | 598 | 170 | 2.619 | 7,346 | 210 | 611 | 是, | 00 5 | 78 | 100 | 2 ⁴⁶ | 37 | 1,090 |
| Farm | - | 1957 | 1,000 dollars | 1,400 | 359 | 108 | | 86 | 970 01 | 2,380 | 6,465 | 1,485 | 680 | 1,122 | 170 | 4,542 | 228 | £ 5 | 1112 | 136 | Ž, | 2 623 | 6,523 | 1435 | 1,242 | 089 1 | 1,984 | 1,350 | 6.033 | 621 | 1,320 | 1,104 | 672 | 195 | 896 | 8,327 | 25. E.S. | 63 | 150 | 8 0 | 104 | 7 | 280 | 122 | 1,326 |
| sold as | erist | 1938 ±/ | 1,000 dellars | 857 | 896 | 172 | 7,7 | 76 | 1,04/ | 1,792 | 5,602 | 10,628 | 10, 382 | 15,280 | 24.97 | 75,689 | 63,145 | 48,002 | 12.098 | 10.692 | 12,346 | 175 652 | 10,000 | 142 | 1,622 | 1,154 | 245 | 826 | 14.786 | 11.638 | 3,319 | 576 | 2,650 | 359 | 9,225 | 33,092 | 2,985 | 1,168 | £. | 1,010 | 1,165 | 789 | 6,152 | 8,882 | 36,523 |
| Dairy Produc | pare | 1937 | 1,000 dollars | 777 | 1.075 | 236 | 15 | 28.5 | C,UL) | 1.931 | 6,281 | 13,446 | 12,531 | 12,11(| 30.430 | 90,840 | 70,833 | 24.047 | 11,250 | 12,357 | 15,488 | 202 102 | 202,476 | 266 | 1,773 | 1,342 | 238 | 916 | 5.260 | 5, 592 | 3,219 | 532 2 1155 | 3,222 | 383 | 11,133 | 37,701 | 3,841 | 1,437 | 4,576 | 1,299 | 1,483 | 96 | 7,922 | 10,741 | 46,759 |
| Value or | ssale | 1938 上 | 1,000 dollars | 5,558 | 20,020 | | | | | | | | | 38,115 | 108.736 | | | | | 662 | | | mi . | | | | | | + 1 | -1 | | | | D+ | | D 0 | 1,599 | | 4,176 | | 3,360 | | 12,040 | - 4 | 83,357 |
| V ALIK SOLD S | | 1937 | 1,000 dollaro | 5,400 | 4,880 | 15,345 | 3,249 | 13,552 | 115,000 | 10, 901 63.844 | 256,966 | 43,337 | 24,436 | 45,415 | 127.868 | 275,716 | 16,650 | 12,141 | 10,3/4 | 300 | 4.275 | 5, 584 | 71,230 | 12,250 | 8,085 | 2,398 | 1.898 | 2,808 | 36.950 | 0000 | 8,844 | 2,783 | 2,340 | 2,880 | 5,652 | 53,424 | 1,742 | 735 | 4,514 | 650 | 3,680 | 175 | 15,066 | 53,172 | 95,932 |
| creem retailed | rmers | 1938 =7 | 1,000 dollar | 4,604 | 2,021 | 8,633 | 162 | 6,863 | 478,12 | 26.519 | 100.666 | 19.067 | 9,726 | 18,419 | 8.595 | 69.284 | 7,702 | 7,018 | 6,493 | 2,572 | 4,856 | 7, 513 | 174 (02) | 1,887 | 4,839 | 5,402 | 3,666 | 5.037 | 4,856 | 6 107 | 3,623 | 3,370 | 3,822 | 3,248 | 7,137 | む.1 | 3,066 | 1,139 | 3,113 | 1,045 | 1,243 | 573 | 1, 280 | 22,198 | 147,650 |
| Wilk and cr | b. | 1937 | 1 000 dollars | 4,839 | 2,021 | 8,305 | 756 | 6,798 | 28,645 | 10,826 36,1128 | 101.023 | 19,622 | 9,915 | 18,651 | Z4, 500 | 71.537 | 7,619 | 7,224 | 7,916 | 2 LK2 | 5,007 | 7,600 | 900 | 4,981 | 5,219 | 5,567 | 3.646 | 1,984 | 14,991 | 2777 | 3,692 | 3,155 | 3,748 | 3,273 | יין אַנּייִין קַנְיָּייִן | 14,503 | 3,096 | 1.19 | 3,126 | 1,872 | 1,313 | 1255 | 7,014 | 22,679 | 49,035 |
| 200 - 100 | STATE | | | Maine | N.N. | Mass. | R.I. | Conn. | N. I. | N.J. | N. ATT. | Ohio | Ind. | 111. | MICD. | E. H. CKHT. | Man. | Iowa | Mo. | S Take | Mebr. | Kene. | The I Chart. | Md. | Va. | ₩. Ya. | 3 C | Ga. | FIA. | T'a | Tenn. | Als. | Ark. | Les | Ter. | S. C. T. | Mont, | Wvo. | Co10. | N.Mex. | Uteh | Nev. | Rash. | Celif. | TST |

Prelimicary.
Outputed from the value of milk, orem, and farm butter sold divided by the quantity of milk used in the preparation of these products for market.
High and milk equivalent of orem and farm butter consumed, valued at the greace returns per 100 pounds of milk utilised in dairy products sold.
Butte production valued at the everage returns per 100 pounds of milk utilised in products sold. Includes value of whole milk fed to calves, in addition to the value of milk and milk products consumed in the farm household. निलिलि

6.

MILE, BUTLERFAC AND FARM BUTLER PRODUCED, AND MILE USED FOR EACH PURPOSE ON FARMS, BY STATES, 1938-

| | Milk sold at whole- | Million Pounds | 1, 285 1, 145 562 | 5,833 | 2,928 | 2,151 1,247 2,310 1,894 1,894 16,097 | 5333 E28 | 12852758 128 | 25.75 27.75 | 82 369 199 199 288 240 240 10 880 10 10 512 512 512 510 510 | |
|----------------|---|-------------------|----------------------------------|---|-----------------|---|--|---|---|--|---------|
| | Betailed Mi by pro- at ducere 3/ | Willian Pounds | 8423 | | | 398 396 395 210 514 | 184 185 66 66 67 116 943 | 1102 1102 1115 1115 122 123 124 125 125 | 147 82 69 53 72 72 72 308 979 | 11.73.82.86.82.88.89.95.95.95.95.95.95.95.95.95.95.95.95.95 | |
| | - | LE POL | | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | 1,5 | 1 | | | | | |
| of Malle | Milk skimmed or separated for sale of butterfat | Willion Pounds | 30887 | 170 | 163 | 1,060 1,055 1,428 1,607 2,195 7,345 | 5,982 1,610 1,348 1,224 1,483 1,740 1,740 | 176 176 176 178 18 2 4 2 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 | 518 539 539 235 234 234 1,051 1,116 3,650 | 32 411 1112 112 113 113 113 113 113 113 113 | |
| Diamont tion , | ы | Million Pounds | 2~23 | 260 18 J | 111 | 133 133 166 166 168 133 873 | 245 180 86 67 67 93 109 | 29 % 13 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 | 2 63 6 E E E E E E E E | 28 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 | |
| | Used for making butter on farms | Million Pounde | 121 20 27 9 | - 54 ti | 265 660 | 266 140 252 192 192 193 | 41 42 42 42 11 12 12 12 12 12 12 12 12 12 12 12 12 | 7 57 4,20 21.8 60.18 57.1 60.02 7.00 2.002 | 396 658 658 477 132 132 132 1420 1,276 | E38847844 \$384 | |
| | Used as whole milk or cresm on farms where produced | Million Pounds | 2 8 K G | - t' šč | 433 1,169 | 562 423 587 402 551 2,525 | 560 554 554 190 165 307 318 2,699 | 1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 | 58.28.28.28.28.28.28.28.28.28.28.28.28.28 | 76 44 44 73 73 74 75 75 75 75 75 75 75 75 75 75 75 75 75 | 100 |
| 1 4 4 10 | nade on farme | Thousand | 6,040 1,010 1,400 470 | 8 56550 54 | 12,000 | 13,300 7,200 11,700 8,700 1,950 12,850 | 7,600 9,500 19,200 11,100 6,500 10,900 10,400 | 320 2,650 20,300 10,900 11,400 27,800 11,400 27,030 106,200 | 20,300 35,700 35,200 25,100 6,900 80,800 21,800 220,000 | 1, 1, 2, 2, 2, 2, 2, 2, 2, 2, 2, 2, 2, 2, 2, | 57,507 |
| D. 44. | in milk produced on farms | Willion Pounde | 8472 | 278 278 33 | 176 | 187 151 194 173 1,118 | 25.24 1.05.54 1.048 | ~ # # # # # # # # # # # # # # # # # # # | 15 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 | 25 10 39 10 10 15 15 15 15 15 15 15 15 15 15 15 15 15 | 1 |
| 1000 | ed 2 | Willion Pounde | 662 355 11,381 | 7,424 | 4,627 16,989 | 1,570 3,149 5,106 1,560 11,862 29,247 | 8,175 6,445 7,445 1,967 1,706 2,512 3,025 2,512 | 137 832 1,446 850 1,65 1,164 1,164 1,164 6,679 | 1,955 1,908 1,274 1,422 1,363 6,30 2,491 4,411 | 651. 250. 250. 250. 250. 250. 211. 211. 211. 211. 211. 211. 211. 21 | -77.144 |
| | rerestage or butterfat in milk produced | Percent | 3 64 6 0 0 1 0 | స్ట్రాల్ల స్ట్రాల్లో | 3.83 | 4.11 7.88 7.65 7.65 | | ค์คำลำลำลำลำลำ ค์คำลำลำลำลำลำลำลำลำลำลำลำลำลำลำลำลำลำลำ | กรริกครถิง ร่องร่องร้อง | တတ်ဆြဲသာဝသာသသည် ကသေးပါ ကိုကိုကိုသုံး ကိုကိုကိုသို့သုံး ကိုကို | 2:76 |
| | production k cow ear 2/ | Pounds | 199 200 228 | 33 55 E | 201.7 | 187 178 180 198 208 193.9 | 191 177 153 153 162 168.2 | 161 176 156 157 157 183 183 183 183 | 166 1755 1777 178 178 176 141 141.9 | 177 282 282 1163 1169 1169 208 208 215 215 215 215 215 215 216 | Cens |
| | per milk cow during year 2/ | Pounds | 4,730 4,880 4,880 5,850 | 6,7,7,0 5,7,7,0 5,0,0,0,0 | 5,430 | 1,570 1,290 1,750 5,200 5,700 | 4,150 4,150 4,150 4,150 | 4,140 3,455 3,455 3,455 3,455 3,855 3,655 646 | 2,520 2,520 2,520 2,520 2,500 | # # # # # # # # # # # # # # # # # # # | 2,052 |
| , | milk cows | Thousande | 140 74 283 137 | 23 122 1,340 | 3,129 | 1,000 1,075 1,075 877 2,081 5,767 | 1,603 1,386 938 1,98 1,74 601 729 6,229 | 133 187 187 238 362 162 162 358 158 | 524 546 521 521 521 677 677 1, 349 | ###################################### | 5,030 |
| | STATE | | Maine N.H. Vt. Mase. | Conn. N.Y. H.J. | Pa. | Ohio Ind. Ill. Mich. His. | Minn. Iowa Mo. N.Dek. S.Dek. Bebr. Eans. | Del. Md. Md. W.C. S.C. S.C. S.C. S.A. S.A. | KV. Tean. Als. Miss. Ark. Lis. Tea. Tea. S.CENT. | Mont. Idaho Tooloo. Ooloo. Ariz. Ariz. Wew. Wew. Wew. Orea. | TOWN |

Card from E